



The Tao of Conversation: How to Talk About Things That Really Matter, in Ways That Encourage New Ideas, Deepen Intimacy, and Build Effective and Creative Working relationships

By Michael Kahn

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I talk to some people that I disagree with deeply on a personal level. But I still have a great conversation with them. So I'd like to spend the next 10 minutes or so teaching you how to talk and how to listen. The kind of conversation where you walk away feeling engaged and inspired, or where you feel like you've made a real connection or you've been perfectly understood. There is no reason why most of your interactions can't be like that. So I have 10 basic rules. I cannot tell you how many really important people have said that listening is perhaps the most, the number one most important skill that you could develop. Buddha said, and I'm paraphrasing, "If your mouth is open, you're not learning." And Calvin Coolidge said, "No man ever listened his way out of a job." (Laughter). Talk about things that really interest you and about things that really interest the other person. Scintillation is ephemeral. 37 views · View 1 Upvoter.

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